

## Semi-Annual DES Customer Meeting Spring 2009 (FY09)

Presented to

Metro DES Customers

March 19, 2009



### Agenda

- 1. Welcome!
- 2. Review & Comparison of Customer Annual Costs
- 3. Budget FY09 Review
- 4. Proposed FY10 Budget
- 5. Natural Gas Purchasing Update
- 6. CEPS Scorecard
- 7. Capital Projects Review
- 8. Customer Operating Cost Reduction
- 9. Questions & Answers
- 10. Adjourn



### 1. Welcome!









# 2. Review & Comparison of Customer Annual Costs

	Steam (\$ millions)			Chilled Water (\$ millions)			
	1/07 — 12/07	1/08- 12/08	% Diff.	1/07- 12/07	1/08- 12/08	% Diff.	
Private	\$2.377	\$2.439	2.6%	\$3.921	\$3.827	-2.4%	
State	\$2.994	\$3.100	3.5%	\$3.169	\$3.257	2.8%	
Metro	\$3.269	\$3.317	1.5%	\$4.609	\$4.590	-0.4%	
New Customers	\$1.477	\$1.590	7.7%	\$3.118	\$3.111	-0.2%	
Aggregate	\$8.639	\$8.856	2.5%	\$11.700	\$11.674	-0.2%	



### 3. Budget FY09 Review (as of 12/31/08)

				•		
Item		FY09	Total Expenses		Percent of	
		Budget	to Date		FY09 Budget	
roc p :	Φ.	2 852 170	d.	1.026.085	50.000/	
FOC: Basic	\$	3,852,170	\$	1,926,085	50.00%	
FOC: 9th Chiller	\$	36,100	\$	18,048	49.99%	
FOC: Change Order 6A	\$	71,260	\$	35,631	50.00%	
FOC: Change Order 6B	\$	62,390	\$	31,194	50.00%	
Chemicals	\$	156,510	\$	84,758	54.15%	
Engineering	\$	40,000	\$	8,763	21.91%	
Insurance	\$	42,440	\$	29,722	70.03%	
Marketing: CEPS Sales Activity	\$	27,000	\$	2,006	7.43%	
Metro Marketing	\$	52,890	\$	-	0.00%	
Incentive Payments	\$	30,150	\$	7,409	24.57%	
Project Administration	\$	22,090	\$	-	0.00%	
Metro Incremental Cost	\$	585,420	\$	171,177	29.24%	
FEA: Steam	\$	_	\$	110,303	n.a.	
FEA: Chilled Water	\$	_	\$	202,207	n.a.	
ARFA	\$	_	\$	27,973	n.a.	
Metro Credit	\$	_	\$	(233,308)	n.a.	
Water/Sewer	\$	681,600	\$	206,784	30.34%	
Natural Gas/Propane	\$	6,570,400	\$	2,615,816	39.81%	
Electricity	\$	4,437,300	\$	2,337,836	52.69%	
EDS Repair & Improvement	\$	171,430	\$	23,940	13.96%	
EDS Surcharge	\$	68,460	\$	_	0.00%	
Sub-total Operations	\$	16,907,610	\$	7,606,343	44.99%	
2002 Bonds	\$	4,361,770	\$	2,180,964	50.00%	
2005 Bonds	\$	631,590	\$	347,868	55.08%	
FY07 Projects	\$	227,800	\$	_	0.00%	
FY08 Projects	\$	220,500	\$	_	0.00%	
Debt Service Interest Revenue	\$	(72,300)	\$	(82,451)	114.04%	
Oper. Reserve Funding Deposit	\$	97,400	\$	48,870	50.17%	
Sub-total Debt Service	\$	5,466,760	\$	2,495,250	45.64%	
Total Expenses	\$	22,374,370	\$	10,101,594	45.15%	
Customer Revenues	\$	19,768,660	\$	9,051,278	45.79%	
Total Metro Funding Amount	\$	2,605,710	\$	1,050,316	40.31%	



### 4. Proposed FY10 Budget

Item		FY08		FY09		FY10	Percent	Percent
	A	Actual Cost	Budget			Budget	Change from	Change from
							FY08	FY09
FOC: Basic + C/O 6C	\$	3,739,971	\$	3,852,200	\$	3,976,200	6.32%	3.22%
FOC: 9th Chiller	\$	35,044	\$	36,100	\$	37,200	6.15%	3.05%
FOC: Change Order 6A	\$	69,187	\$	71,300	\$	73,400	6.09%	2.95%
FOC: Change Order 6B	\$	60,571	\$	62,400	\$	64,300	6.16%	3.04%
Chemicals	\$	187,192	\$	156,500	\$	161,200	-13.89%	3.00%
Engineering	\$	21,160	\$	40,000	\$	26,200	23.82%	-34.50%
Insurance	\$	29,850	\$	42,400	\$	43,700	46.40%	3.07%
Marketing: CEPS Sales Activity	\$	-	\$	27,000	\$	9,800	n.a.	-63.70%
Metro Marketing	\$	33,027	\$	52,900	\$	35,000	5.98%	-33.84%
Incentive Payments	\$	27,801	\$	30,100	\$	_	-100.00%	-100.00%
Project Administration	\$	-	\$	24,200	\$	24,000	n.a.	-0.83%
Metro Incremental Cost	\$	505,605	\$	568,000	\$	542,700	7.34%	-4.45%
Water/Sewer	\$	469,390	\$	681,600	\$	689,600	46.91%	1.17%
Natural Gas/Propane	\$	4,854,021	\$	6,574,800	\$	4,692,900	-3.32%	-28.62%
Electricity	\$	4,014,589	\$	4,437,300	\$	5,034,100	25.40%	13.45%
EDS Repair & Improvement	\$	161,709	\$	171,400	\$	176,500	9.15%	2.98%
EDS Surcharge	\$	-	\$	68,500	\$	70,600	n.a.	3.07%
Sub-total Operations	\$	14,209,117	\$	16,896,700	\$	15,657,400	10.19%	-7.33%
2002 Bonds	\$	4,362,377	\$	4,361,800	\$	4,362,900	0.01%	0.03%
2005 Bonds	\$	629,837	\$	631,600	\$	627,600	-0.36%	-0.63%
FY07 Projects	\$	227,800	\$	227,800	\$	227,800	0.00%	0.00%
FY08 Projects	\$	-	\$	220,500	\$	220,500	n.a.	0.00%
Debt Service Interest Revenue	\$	-	\$	(72,300)	\$	(123,700)	n.a.	71.09%
Oper. Reserve Funding Deposit	\$	190,961	\$	97,300	\$	_	-100.00%	-100.00%
Sub-total Debt Service		5,410,975	\$	5,466,700	\$	5,315,100	-1.77%	-2.77%
Total Expenses	\$	19,620,092	\$	22,363,400	\$	20,972,500	6.89%	-6.22%
·								
Customer Revenues		17,953,792	\$	20,091,900	\$	18,488,100	2.98%	-7.98%
Project Admin. Revenue	\$	-	\$	26,400	\$	24,000	n.a.	-9.09%
	\$	-	\$	-	\$	-	n.a.	n.a.
Total Metro Funding Amount	\$	2,193,075	\$	2,245,100	\$	2,460,400	12.19%	9.59%



### 5. Natural Gas Purchasing Update

Natural Gas Purchasing Review
Table 5: FY09 Gas Spending & Budget
Comparison
Actual Gas Costs to Date
Projected Gas Costs for FY09+

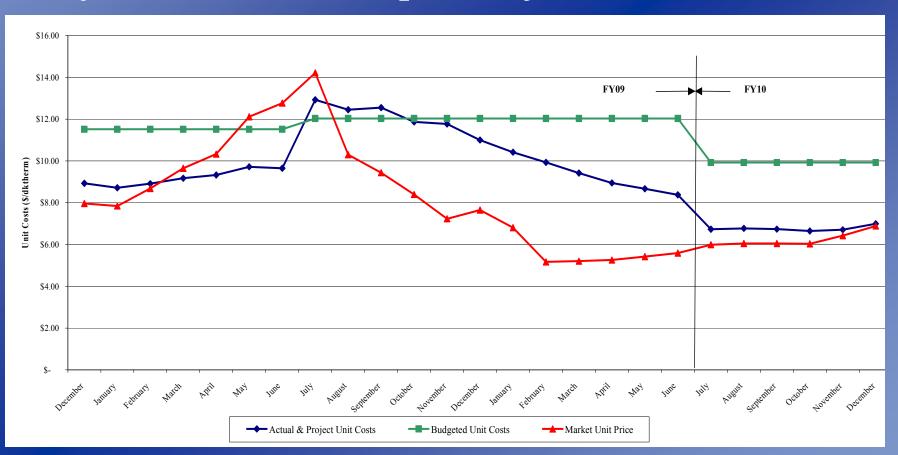


#### Table 5: FY09 Gas Spending & Budget Comparison

	Actual FY09 To date (Dec 31)	Budget FY09
Steam Sendout (Mlbs)	155,210	154,234
Fuel Use (Dth)	219,070	223,794
Plant Eff (Dth/Mlb)	1.404	1.451
Total Gas Cost	\$2,615,687	\$2,692,242
Unit Cost of Fuel (\$/Dth)	\$11.94	\$12.030



#### Projected Gas Cost Comparison for FY09





### 6. CEPS Scorecard

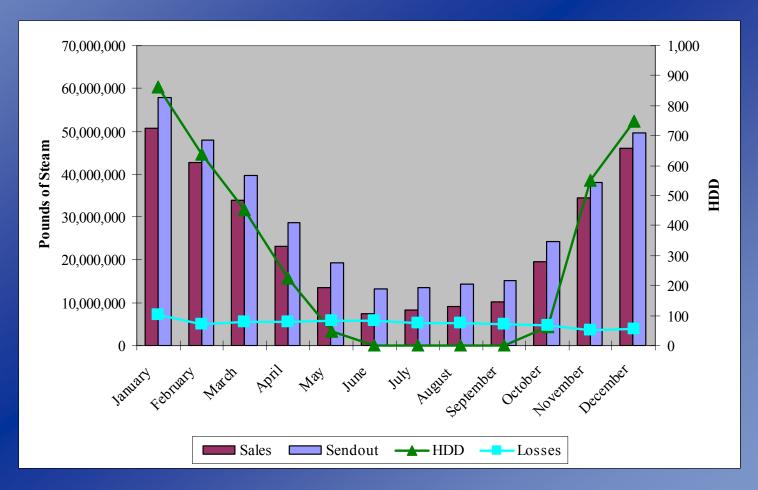
Contractor (CNDE) is in compliance with their contractual obligations for FY09.

- Excellent Performance No Improvement Necessary
- Satisfactory Performance Some Improvement Could Be Made
- Poor Performance Much Improvement Necessary



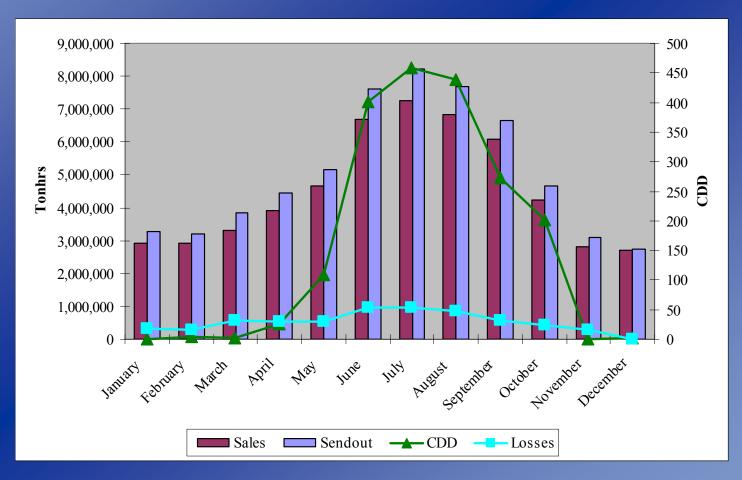
### FY09 Operations: Steam





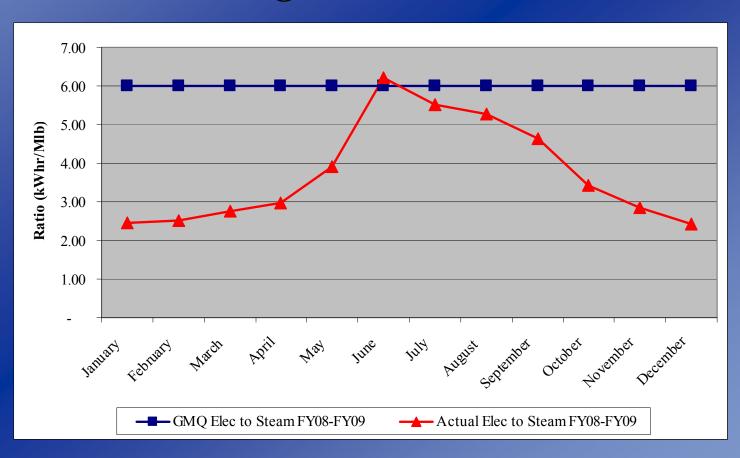


### FY09 Operations: Chilled Water •



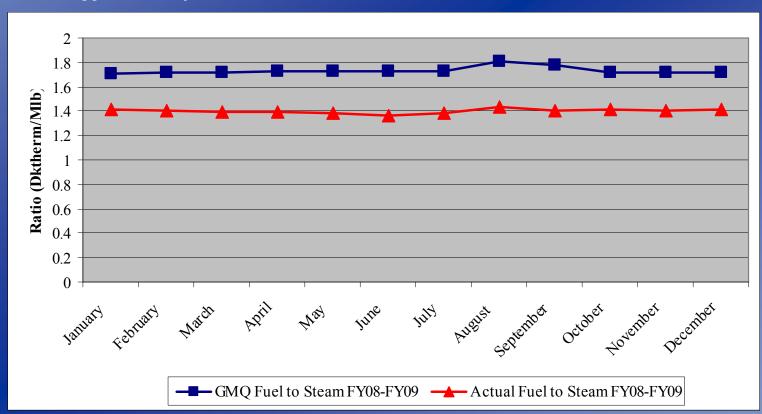


## Performance Measurement FY09: Steam Electric Conversion



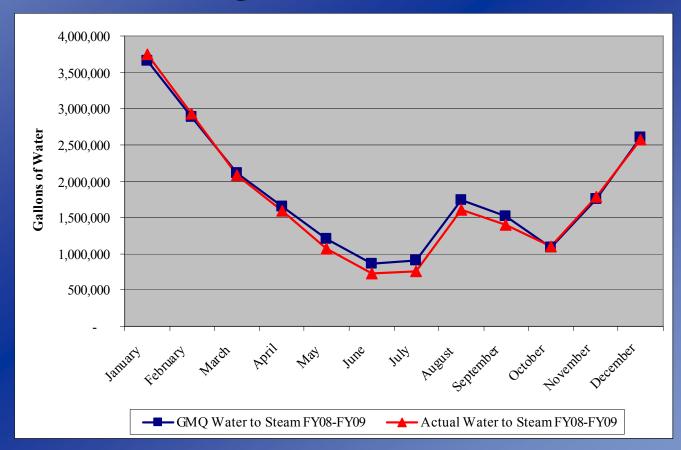


## Performance Measurement FY09: Steam Plant Efficiency



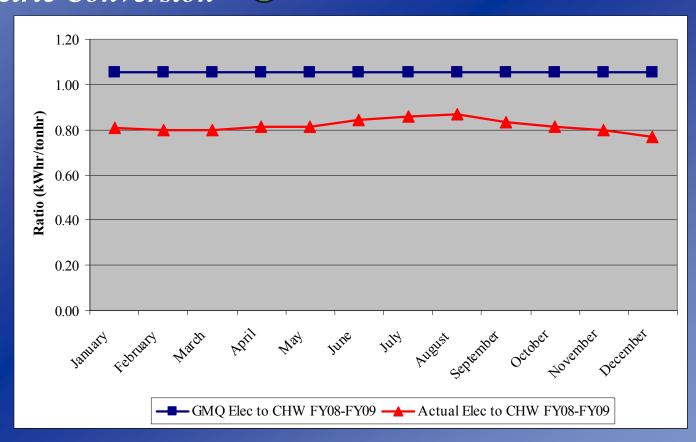


## Performance Measurement FY09: Steam Water Conversion



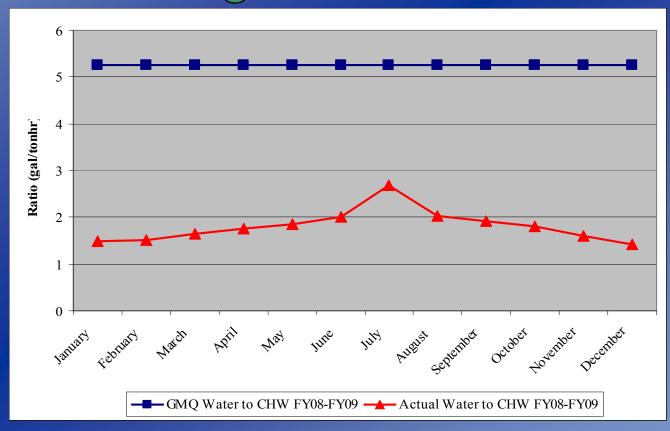


## Performance Measurement FY09: Chilled Water Electric Conversion





## Performance Measurement FY09: Chilled Water Water Conversion





#### Water Treatment

- Steam/Condensate
  - Corrosion
  - Iron
  - Hardness
  - Chlorine/Sulfite
- Condensing Water
  - Conductivity
  - Biologicals
- Chilled Water
  - Hardness
  - Corrosion
  - Biologicals



## **EGF Walkthrough Quarterly Inspection Process**

- Equipment Maintenance
- Operations
- Electrical
- Housekeeping
- Building Structure
- Building Exterior and Grounds



#### **EDS** Walkthrough

#### **Quarterly Inspection Process**

- Manhole/Tunnel Housekeeping
- Maintenance Items
  - Insulation Repair/Replacement
  - Water Infiltration
  - Corrosion of Structural Metal Components
- Safety Items



### 7. Capital Projects Review (Active Projects)

- DES 036: 4<sup>th</sup> Ave Tunnel Fan (R&I) in closeout
- DES 041/054: Symphony CND in closeout
- DES 044: STM Repair & CND Replacement MH 5 to MH 9 in construction
- DES 045: MH 6 to MH 23 CND Replacement in closeout
- DES 046: Ryman CND in design
- DES 050: MH Insulation in construction/ongoing
- DES 052: Wildhorse CND Tempering in closeout
- DES 055: Rebuild of MH "C" in closeout
- DES 056: STM Repair & CND Replacement to Citizen's Plaza in construction
- DES 057: STM & CND Valve Replacement: Phase I in construction



### 8. Customer Operating Cost Reduction

- Fuel Efficiency Adjustment (FEA)
- Capital Project ROI
  - Boiler O<sub>2</sub> Trim
  - Power Factor Correction Capacitor
  - Condensate Return
  - New Customers
  - MWS Effluent for CT Make-up
- TIFS & Contract Demand



### Thermal Inefficiency Surcharges (TIFS)

- Caused by Low CHW Return Temps
- High CHW Flow Rates Relative to Load
- Poor Heat Transfer at Building Coils
  - Dirty coils inside and out
  - Reduced air flow (dirty filters, fan belts, etc.)
- Poor Controls
- Most Customers Incurring TIFS
- High  $\Delta$ T Helps Everyone with Increased EGF Efficiency and Decreased Pumping Energy!



#### **Contract Demand**

- Applicable to Steam & Chilled Water
- Demands Reviewed Each Month
- Excursion Above 103% Contract Demand
  - Lasting for ~30 Minutes or Longer
  - Frequent or Multiple Excursions in Month
  - Mechanical Problems?
- Notification/Warning Letter
- Potential Demand Adjustment for 12 Months



### Causes for High Demand

- "Sudden" Increase in Building Load
  - Quickly Opening Valves
  - Turning Pumps on After Being Off
  - Trying to Heat up or Cool Down Building Quickly
  - Always Stage Equipment!
- Events or High Occupancy
- Keeping Doors/Windows Open
- Simultaneous Use of Steam & Chilled Water
- Experiencing Actual Peak Demand
- Reheat



- 9. Questions & Answers
- 10. Adjourn

Thanks for Coming!